# Drishti Khandelwal

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### CAREER OBJECTIVE

To build career in a growing organization, where I can get the opportunities to prove my abilities by accepting challenges, fulfilling the organizational goal and climb the career ladder through continuous learning and commitment.

# ACADEMIC CREDENTIALS

YEAR	<b>DEGREE/EXAMINATION</b>	INSTITUTE/BOARD	%	REMARKS
October-2023	Pursuing MA (Mass Communication)	Symbiosis School for Online and Digital Learning	-	-
April-2022	B.A (English)	VNSGU (Veer Narmad South Gujarat University)	70.00	First Division
March-2019	Senior Secondary – 12 <sup>th</sup>	Central Board of Secondary Education	65.00	Second Division Arts
March-2017	Secondary – 10 <sup>th</sup>	Central Board of Secondary Education	64.00	Second Division

### WORK EXPERIENCE

#### Primex Media Services Pvt Ltd

Surat

#### Sr. Account Manager

- Work with the PR Manager to create, manage, execute and evaluate all PR activities and events for all brands.
- Working with senior manager to develop relations and strategy.
- Develop and Nurture new and existing relationship with clients across categories and work with Senior PR Manager and Digital Team on key targets.
- Execute and manage annual media press local events, press conference, press release in Digital and Print Media.
- Provide PR Plans and Guidance and manage internal relationship and approvals.

#### **Touriffic Holidays**

Surat

#### **Client Servicing Manager**

- Experienced in coordinating travel arrangements managing client inquiries, and resolving issues promptly.
- Skilled in understanding client needs and tailoring travel solutions to exceed expectations.
- Strong communication and interpersonal skills with a focus on client satisfaction and business growth.

#### **Parakh Consultants**

Surat

#### **Customer Relations Officer**

- Skilled in addressing client inquiries, resolving issues, and ensuring high levels of customer satisfaction.
- Maintaining accurate customer records and collaborating with cross-functional teams to ensure seamless service Delivery.
- Proactively calling clients to remind and follow up on premium payments.

#### Dec-2020 to Dec-2021

Nov-2019 to Dec-2020

# Dec-2022 to Aug-2024

# **CERTIFICATIONS & PARTICIPATIONS**

- Certificate of Excellence for extraordinary service and contribution to our profession in the month of October 2023.
- Participated for Writing Article in the book named "Once Upon a Time in Quarantine" published on Amazon Kindle.
  Participated in the Heartfulness Essay Event
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- Represented my college in the National Level Poster Making Competition.
- Participated in the Article Writing Competition.
- Participated in the **Poster Designing Competition**.
- Certificate of Appreciation in the International Level Quiz Competition on "Environmental Awareness".
- Certification of Appreciation in the Quiz Competition (World GK).
- Certification of Achievement in the Efficiency Development training program.
- Represented my school in Regional Level Social Science Exhibition Cum National Integration Camp.
- Represented my school in Kabbadi at cluster level.

# **SKILLS & COMPETENCIES**

# PR and Communication:

• Public Relations Management: Creating, managing, executing, and evaluating PR activities and events.

• Media Relations: Developing and nurturing relationships with clients across categories and coordinating with media for press releases, press conferences, and local events.

- Strategic Planning: Working with senior management to develop PR strategies.
- Event Management: Executing and managing media press events and conferences in digital and print media.

• Internal Relationship Management: Providing PR plans and guidance, managing internal relationships, and securing necessary approvals.

### **Client Servicing:**

- Client Relations: Skilled in addressing client inquiries, resolving issues, and ensuring high levels of customer satisfaction.
- Tailored Solutions: Understanding client needs and providing customized solutions to exceed expectations.
- Communication: Strong communication and interpersonal skills focused on client satisfaction and business growth.

# **Customer Service:**

- Customer Interaction: Proactively calling clients for follow-ups and reminders, maintaining accurate customer records.
- Cross-Functional Collaboration: Collaborating with cross-functional teams to ensure seamless service delivery.

# Key Competencies:

- Public Relations and Media Management
- Client Relationship Management
- Event Planning and Execution
- Strategic PR Planning
- Customer Service and Satisfaction
- Effective Communication
- Team Collaboration
- Computer Skills: MS office (Word, PowerPoint)

• Interpersonal Skills: Public speaking, communication, leadership, problem-solving, customer service skills and quick an always eager to learn new things

• Languages: Hindi, English, Gujarati